

Market Announcements Office ASX Limited 20 Bridge St SYDNEY NSW 2000

ASX ANNOUNCEMENT

APPENDIX 4D - INTERIM FINANCIAL REPORT FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

The Directors of Link Administration Holdings Limited (**Company**) (ASX: LNK) present the results of Link Group (Link Administration Holdings Limited and its controlled entities) for the six months ended 31 December 2017 as follows:

Results for announcement to the market			31 December 2017 \$'000	31 December 2016 \$'000
Revenue from ordinary activities	Up	27%	503,311	395,768
Profit from ordinary activities after tax	Up	55%	64,287	41,578
Profit for the period attributable to owners of the Company	Up	54%	63,874	41,396
Earnings per share				
Basic earnings (cents per share)			13.18	11.07
Diluted earnings (cents per share)			13.16	11.06
Net tangible assets				
Net tangible assets per security (cents per share)			(172)	(68)

Link Group defines net tangible assets as net assets less intangible assets. A large proportion of Link Group's assets are classified as intangible assets including goodwill, client lists, software and deferred tax assets (net of deferred tax liabilities). Intangible assets have been excluded from the calculation of net tangible assets, resulting in a negative net tangible asset per security.

Dividends

Dividends paid by the Company during the six months ended 31 December 2017 were:

	Cents per	Total	Franked/	Record date	Payment date
	share	amount	Unfranked		
Final 2017	8.0	\$39,250,933	Franked at 100%	21 September 2017	18 October 2017

An 100% franked interim dividend of \$34,478,217, which equates to 7.0 cents per share, in respect of the six months ended 31 December 2017 was declared by the Directors of the Company on 22 February 2018. A provision has not been recognised in the financial statements for the six months ended 31 December 2017 and the dividend declaration has been disclosed as a subsequent event. The record date for determining entitlements to the dividend is 28 March 2018. Payment of the dividend will occur on 30 April 2018.

The Link Group Dividend Reinvestment Plan (DRP) will operate in respect of the 2018 interim dividend. The DRP election deadline is 29 March 2018.

Commentary on results for the period

Additional commentary on results for the period can be found in the Media Release also announced to ASX today (22 February 2018).

Other information

The information in this Appendix 4D should be read in conjunction with the Link Group interim financial report for the six months ended 31 December 2017 and the annual financial report for the year ended 30 June 2017. Link Group's interim financial report has been reviewed by KPMG.

On 3 November 2017, Link Group acquired 100% of the Link Asset Services (LAS, formerly Capita Asset Services) business from Capita plc. LAS provides Link Group with established market positions in the UK, Jersey, Ireland and a growth platform in Europe in business segments that extend the reach of Link Group's current services with Fund Solutions, Link Market Services, Corporate Services & Private Clients and Banking & Credit Management. The impact on Link Group's results is disclosed in Notes 4 and 17 of the interim financial report for the six months ended 31 December 2017.

Further information about the results is included in the Half Year Results Presentation and can be obtained via the ASX website or by visiting the Link Group website at www.linkgroup.com.

ABN 27 120 964 098

31 DECEMBER 2017

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DIRECTORS' REPORT

The Directors present their report together with the consolidated financial statements of Link Group, being Link Administration Holdings Limited (the Company) and its controlled entities, for the six months ended 31 December 2017 (the interim period) and the independent external auditor's review report thereon.

Directors

The Directors of the Company at any time during or since the end of the interim period are:

1. Directors

Name and qualifications	Experience
M Carapiet, MBA	Independent Chairman and Non-Executive Director Appointed 26 June 2015
J M McMurtrie, BEc(Hons), MEc	Executive Director and Managing Director Appointed 16 February 2007
G Boreham, AM, BEc	Independent Non-Executive Director Appointed 23 September 2015
P Gupta, MBA, BA	Independent Non-Executive Director Appointed 18 November 2016
A McDonald, CA, BEc	Independent Non-Executive Director Appointed 15 July 2016
S Pitkin, PhD, LLM, LLB	Independent Non-Executive Director Appointed 23 September 2015
F Trafford-Walker, BEc.(Hons), MFin.	Independent Non-Executive Director Appointed 23 September 2015

Principal Activities

The principal activity of Link Group during the course of the interim period was that of a technology-enabled provider of outsourced administration services for superannuation fund administration, corporate markets and related value-added services including data management analytics, digital communication and stakeholder education and advice.

On 3 November 2017, Link Group acquired 100% of the Link Asset Services (LAS, formerly Capita Asset Services) business from Capita plc. LAS provides Link Group with established market positions in the UK, Jersey and Ireland, and a growth platform in Europe in business segments that extend the reach of Link Group's current services with Fund Solutions, Link Market Services, Corporate Services & Private Clients and Banking & Credit Management.

There were no other significant changes in the nature of the activities of Link Group during the interim period.

DIRECTORS' REPORT

Dividends

Dividends paid by the Company during the interim (and comparative) period were:

	Cents per share	Total amount	Franked/Unfranked	Date of payment
Final 2017	8.0	\$39,250,933	100% franked	18.10.2017
Final 2016	8.0	\$28,783,786	18.7% franked	10.10.2016

In addition, dividends declared or paid by the Company since the end of the interim period were \$34,478,217, which equates to 7.0 cents per share, 100% franked (2016: \$21,587,839). The record date for determining entitlements to the dividend is 28 March 2018. Payment of the dividend will occur on 30 April 2018.

The Link Group Dividend Reinvestment Plan (DRP) will operate in respect of the 2018 interim dividend. The DRP election deadline is 29 March 2018.

Significant Changes in State of Affairs

Link Group successfully completed an institutional and retail entitlement offer in July 2017, issuing a further 130,839,343 ordinary shares to raise \$883.2 million. The additional capital was used, along with a new £485 million debt facility (drawn to £465 million) to complete the acquisition of Link Asset Services from Capita plc for \$1,548.0 million (£909.5 million) on 3 November 2017. The consideration paid included a capital charge and other minor adjustments of £21.5 million in addition to the £888 million purchase price previously disclosed. The acquisition of Link Asset Services has broadened Link Group's geographical presence providing immediate scale in the UK, Jersey and Ireland, and provides a growth platform in Europe.

Also during the interim period, the Directors approved the introduction of the Link Group Dividend Reinvestment Plan (DRP). The DRP allows shareholders to reinvest some or all of their dividend in new shares rather than receiving their dividend as a cash payment. The DRP resulted in a further 1,909,296 ordinary shares valued at \$14.0 million being issued on 18 October 2017.

In the opinion of the Directors there were no other significant changes in the state of the affairs of the Company or Link Group that occurred during the interim period ended 31 December 2017.

Review of Operations

Consistent with previous disclosures, this review of operations uses certain measures to report on Link Group's performance that are not recognised under Australian Accounting Standards or International Financial Reporting Standards (IFRS), collectively referred to as 'non-IFRS measures'. These non-IFRS measures are defined in Link Group's Annual Report for the year ended 30 June 2017 and have not been subject to audit or review in accordance with Australian Auditing Standards.

The net profit of Link Group for the six months ended 31 December 2017 was \$64.3 million (2016: \$41.6 million).

Revenue for the interim period increased to \$503.3 million in 2017 (2016: \$395.8 million) largely reflecting the acquisition of Link Asset Services on 3 November 2017. Operating expenses increased to \$355.4 million in 2017 (2016: \$287.3 million) predominantly as result of the acquisition of Link Asset Services on 3 November 2017. Link Group also incurred Significant items expenses associated with business combinations/acquisitions, integration and client migrations amounting to \$22.5 million (2016: \$9.8 million). Significant items are separately disclosed in Note 4 to the Interim Financial Statements to assist understanding of Link Group's results.

Total Operating EBITDA (which excludes significant items) for the six months ended 31 December 2017 was \$148.0 million (2016: \$108.5 million). A reconciliation of Operating EBITDA to the net profit of Link Group is included in Note 4 to the Interim financial statements.

DIRECTORS' REPORT

Review of Operations (continued)

The net assets of Link Group increased to \$1,521.5 million as at 31 December 2017 from \$617.4 million as at 30 June 2017 reflecting:

- ordinary shares issued to raise \$883.2 million under an institutional and retail entitlement offer in July 2017; and
- profits for the interim period partially offset by a payment of a final dividend for the year ended 30 June 2017 of \$39.3 million.

Link Group's borrowings have increased from \$313.1 million as at 30 June 2017 to \$1,001.2 million as at 31 December 2017, reflecting additional borrowings used to fund the acquisition of Link Asset Services in the period, partially offset by voluntary repayments.

Link Group continues to deliver on its growth strategy and is well positioned to pursue further opportunities across the various market segments and regions in which it operates.

Further information about the results is included in the Half Year Results Presentation and can be obtained via the ASX website or by visiting the Link Group website at www.linkgroup.com.

Events Subsequent to Reporting Date

Other than the matters described elsewhere in the Directors' Report there has not arisen in the interval between the end of the interim period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of Link Group, the results of those operations, or the state of affairs of Link Group, in future financial years.

Lead Auditor's Independence Declaration

The Lead Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 4 and forms part of the Directors' Report for the six months ended 31 December 2017.

Rounding Off

The Company is of a kind referred to in ASIC Rounding Instrument 2016/91 dated 1 April 2016 and in accordance with that Instrument, amounts in the interim financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Board of Directors.

Dated 22 February 2018 at Sydney.

M Carapiet Chairman J M McMurtrie Managing Director

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Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Link Administration Holdings Limited

I declare that, to the best of my knowledge and belief, in relation to the review of Link Administration Holdings Limited for the half-year ended 31 December 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

Andrew Yates Partner

Sydney

22 February 2018

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the six months ended 31 December 2017

	Note	31 December 2017 \$'000	31 December 2016 \$'000
Revenue – rendering of services	4	503,311	395,768
Expenses:			
Employee expenses		(228,449)	(175,514)
Occupancy expenses		(21,811)	(14,602)
IT costs		(41,442)	(39,172)
Administrative and general expenses		(70,687)	(61,136)
Acquisition and capital management related expenses		(15,429) (377,818)	(6,632)
		(377,010)	(297,056)
Depreciation expense		(7,206)	(6,027)
Intangibles amortisation expense	7	(28,504)	(25,809)
		(35,710)	(31,836)
Gain on financial assets held at fair value through profit and loss		7,596	643
Finance income		3,615	399
Finance costs		(7,561)	(7,377)
Net finance costs		(3,946)	(6,978)
Profit before tax		93,433	60,541
Income tax expense	5(a)	(29,146)	(18,963)
Net profit for the period		64,287	41,578
Other comprehensive income Items that may be reclassified subsequently to profit or loss: Foreign currency translation differences for foreign			
operations, net of tax		1,395	(1,072)
Other comprehensive income, net of tax		1,395	(1,072)
Total comprehensive income for the period		65,682	40,506

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the condensed notes to the financial statements.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued) for the six months ended 31 December 2017

^	lote	31 December 2017 \$'000	31 December 2016 \$'000
Profit attributable to: Owners of the Company		63,874	41,396
Non-controlling interests		413	182
Profit for the period		64,287	41,578
Total comprehensive income attributable to: Owners of the Company		65,241	40,319
Non-controlling interests		441	187
Total comprehensive income for the period		65,682	40,506
Earnings per share Basic earnings per share	14	Cents per share 13.18	Cents per Share ¹ 11.07
Diluted earnings per share	14	13.16	11.06

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the condensed notes to the financial statements.

Prior period comparative earnings per share have been restated due to the bonus element of the entitlement offer and dividend reinvestment plan. See Note 14.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION as at 31 December 2017

	Note	31 December 2017	30 June 2017
	11010	\$'000	\$'000
Current assets		·	·
Cash and cash equivalents		116,530	18,162
Trade and other receivables	6	393,701	98,691
Funds assets	16	326,214	-
Other assets		32,961	17,079
Derivative financial assets	15	-	2,413
Current tax assets		305	163
Total current assets		869,711	136,508
Non-company consists			
Non-current assets	15	144 106	420.000
Investments Plant and agricument	15	144,106	138,689
Plant and equipment Intangible assets	7	92,371 2,444,870	66,023 850,146
Deferred tax assets	′	42,048	42,437
Other assets		379	130
Total non-current assets	-	2,723,774	1,097,425
Total flori darront doddio		2,120,114	1,001,120
Total assets		3,593,485	1,233,933
Current liabilities			
Trade and other payables		299,538	101,071
Interest-bearing loans and borrowings	8	248	241
Funds liabilities	16	318,360	-
Provisions	9	139,853	15,358
Employee benefits		42,493	39,195
Current tax liabilities		39,112	28,711
Total current liabilities	_	839,604	184,576
Non-current liabilities			
Trade and other payables		71,051	47,833
Interest-bearing loans and borrowings	8	1,000,906	312,892
Provisions	9	36,738	8,121
Employee benefits	ŭ	6,630	6,781
Deferred tax liabilities		117,018	56,379
Total non-current liabilities		1,232,343	432,006
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Total liabilities		2,071,947	616,582
Not consta		4 504 500	047.054
Net assets		1,521,538	617,351
Equity			
Contributed equity	10	1,565,454	689,372
Reserves	10	(49,867)	(77,772)
Retained earnings	11	4,999	4,999
Total equity attributable to equity holders of the		.,500	.,550
parent		1,520,586	616,599
•			
Non-controlling interests		952	752
Total equity		1 521 520	617 251
Total equity	_	1,521,538	617,351

The consolidated statement of financial position is to be read in conjunction with the condensed notes to the financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the six months ended 31 December 2017

	Share capital	Reserves	Retained earnings	Total	Non- controlling interests	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2017	689,372	(77,772)	4,999	616,599	752	617,351
Net profit	-	-	63,874	63,874	413	64,287
Foreign currency translation differences, net of tax	-	1,367	-	1,367	28	1,395
Total other comprehensive income, net of income tax	-	1,367	-	1,367	28	1,395
Total comprehensive income for the period	-	1,367	63,874	65,241	441	65,682
Transfer from retained earnings to distributable profits reserve	-	63,874	(63,874)	-	-	-
Transactions with shareholders Issue of share capital, net of costs						
of raising capital and tax	876,082		-	876,082		876,082
Dividends paid Equity settled share based	-	(39,251)	-	(39,251)	(241)	(39,492)
payments	-	1,915	_	1,915	-	1,915
Total contributions by and distributions to owners	876,082	(37,336)	-	838,746	(241)	838,505
Balance at 31 December 2017	1,565,454	(49,867)	4,999	1,520,586	952	1,521,538

The consolidated statement of changes in equity is to be read in conjunction with the condensed notes to the financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued) for the six months ended 31 December 2016

	Share capital		Retained earnings	ings controlling		earnings contro	Non- controlling interests	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
Balance at 1 July 2016	689,004	(112,417)	4,999	581,586	476	582,062		
Net profit	-	-	41,396	41,396	182	41,578		
Foreign currency translation differences, net of tax	-	(1,077)	-	(1,077)	5	(1,072)		
Total other comprehensive income, net of income tax		(1,077)	-	(1,077)	5	(1,072)		
Total comprehensive income for the period	-	(1,077)	41,396	40,319	187	40,506		
Transfer from retained earnings to distributable profits reserve	-	25,336	(25,336)	-	-	-		
Transactions with shareholders Dividends paid Equity settled share based	-	(28,784)	-	(28,784)	-	(28,784)		
payments Acquisition of non-controlling	-	438	-	438	-	438		
interest in a subsidiary Changes to share capital due to	-	17	-	17	(37)	(20)		
changes in estimates of taxation associated with equity raising costs	368	-	-	368	-	368		
Total contributions by and distributions to owners	368	(28,329)	-	(27,961)	(37)	(27,998)		
Balance at 31 December 2016	689,372	(116,487)	21,059	593,944	626	594,570		

The consolidated statement of changes in equity is to be read in conjunction with the condensed notes to the financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS for the six months ended 31 December 2017

	Note	31 December 2017 \$'000	31 December 2016 ² \$'000
Cash flows from operating activities			
Cash receipts in the course of operations		543,928	420,250
Cash payments in the course of operations		(396,467)	(330,795)
		147,461	89,455
Business combination/acquisition costs paid		(22,417)	(4,356)
Integration costs paid		(4,420)	(8,819)
Client migration costs paid		(7,287)	(18,860)
IT business transformation costs paid		-	(536)
Interest received		3,616	197
Dividends received		172	202
Borrowing costs paid		(4,215)	(4,952)
Income taxes paid		(24,758)	(1,176)
Net cash provided by operating activities	12(a)	88,152	51,155
One I there are the section and the			
Cash flows from investing activities		(0.000)	(5.400)
Payments for plant and equipment		(6,022)	(5,488)
Payments for software		(19,664)	(11,576)
Acquisition of subsidiaries, net of cash acquired		(1,473,130)	(20,910)
Proceeds from settlement of derivatives		9,847	(4.005)
Payments for investments		(4,589)	(4,005)
Net cash used in investing activities		(1,493,558)	(41,979)
Cash flows from financing activities			
Proceeds from borrowings	12(b)	1,048,282	67,500
Repayment of borrowings	12(b)	(358,615)	(42,063)
Payment of borrowing transaction costs	12(b)	(4,649)	-
Dividends paid to owners of the Company		(25,237)	(28,784)
Acquisition of non-controlling interests		-	(20)
Proceeds from issue of shares		883,166	-
Costs arising from issue of shares		(21,098)	
Net cash provided by/(used in) financing activities		1,521,849	(3,367)
Net increase in cash and cash equivalents		116,443	5,809
Cook and each equivalents of the beginning of the			
Cash and cash equivalents at the beginning of the period		18,162	30,153
Effect of exchange rate fluctuations on cash held		(18,075)	(600)
		(10,010)	(555)
Cash and cash equivalents at the end of the period		116,530	35,362

The consolidated statement of cash flows is to be read in conjunction with the condensed notes to the financial statements.

^{2.} Prior year comparative cash payments in the course of operations have been reduced by \$32,571,000 and reclassified as business combination/acquisition, integration, client migration and IT business transformation costs paid because it more accurately reflects the nature of Link Group's cash flows from operating activities. The reclassification had no impact on net cash provided by operating activities.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

1. REPORTING ENTITY

Link Administration Holdings Limited (the Company) is a company incorporated and domiciled in Australia. The Company's registered office and principal place of business is Level 12, 680 George Street, Sydney NSW 2000, Australia. The consolidated interim financial statements of Link Group as at and for the six months ended 31 December 2017 (the interim period) comprises of the Company and its controlled entities. Link Group is a for-profit entity. Link Group is an integrated provider of asset servicing and administration services to financial markets, using technology to administer financial ownership data and drive user engagement, analysis and insight. Link Group delivers market-leading business solutions for companies, large asset owners and trustees across the globe.

2. BASIS OF PREPARATION

(a) Statement of compliance

The consolidated interim financial statements are general purpose condensed financial statements which have been prepared in accordance with AASB 134 Interim Financial Reporting, the Corporations Act 2001 and with IAS 34 Interim Financial Reporting. They do not include all of the information required for a complete set of annual financial statements and should be read in conjunction with the consolidated annual financial statements for the year ended 30 June 2017. However, selected explanatory notes are included to explain events and transactions that are significant to understanding changes in Link Group's financial position and performance since the last consolidated annual financial statements as at and for the financial year ended 30 June 2017. The interim financial statements have been prepared on a going concern basis. The Directors of Link Administration Holdings Limited consider it probable that Link Group will continue to fulfil all obligations as and when they fall due for the foreseeable future and accordingly consider that Link Group's interim financial statements should be prepared on a going concern basis.

These interim financial statements were authorised for issue by the Board of Directors on 22 February 2018.

The Company is of a kind referred to in ASIC Rounding Instrument 2016/191 dated 1 April 2016 and in accordance with that Instrument, all financial information presented in Australian Dollars has been rounded to the nearest thousand unless otherwise stated.

(b) Significant accounting policies

The accounting policies applied in these consolidated interim financial statements are the same as those applied in Link Group's consolidated annual financial statements as at and for the year ended 30 June 2017.

(c) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 July 2017 and have not been applied in preparing these consolidated financial statements. Those which may be relevant to Link Group are set out below.

AASB 9 Financial Instruments replaces the existing guidance in AASB 139 Financial Instruments: Recognition and Measurement. AASB 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from AASB 139. AASB 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. An assessment of the new standard is ongoing, however, it is not expected to result in a change to any classification of financial instruments or have a material impact on Link Group.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

2. BASIS OF PREPARATION (continued)

(c) New standards and interpretations not yet adopted (continued)

AASB 15 Revenue from Contracts with Customers replaces existing revenue recognition guidance under Australian Accounting Standards. The core principle of AASB 15 is to recognise revenues when control of goods or services is transferred to customers in an amount that reflects the consideration that is expected to be received for those goods or services. AASB 15 defines a five-step process to achieve this core principle and, in doing so, it is possible more judgement and estimates may be required within the revenue recognition process than required under existing Australian Accounting Standards. AASB 15 also allows costs incremental to obtaining a contract to be capitalised as an asset and expensed consistently with the pattern of revenue recognition arising from the contract.

AASB 15 requires mandatory application by Link Group for the financial year ended 30 June 2019, however, is available for early adoption. On initial application, AASB 15 permits either full retrospective or a modified retrospective application approach. Link Group is currently assessing its contracts and evaluating the potential impact on its consolidated financial statements resulting from the application of AASB 15.

AASB 16 Leases requires mandatory application by Link Group for the financial year ended 30 June 2020. It removes the distinction between operating and finance leases for lessees and will require nearly all leases to be accounted for as both an asset and liability on the statement of financial position. There is also new guidance on when an arrangement would meet the definition of a lease.

Link Group is assessing the potential impact of the application of AASB 16 on its financial statements, including the potential impact of the various transition provisions available to Link Group. Using approximate values, if Link Group were to adopt AASB 16 as at 31 December 2017, the present value of the future minimum lease payments for non-cancellable operating leases disclosed in Note 26 of Link Group's Annual Report for the year ended 30 June 2017 would be recognised as a financial liability in the statement of financial position, and under the transition provisions available, Link Group would also recognise a corresponding amount as a right-of-use asset. The new standard is also likely to result in a reduction in occupancy expenses as lease costs will instead be allocated against the lease liability. The lease asset will be amortised over the life of the lease resulting in a depreciation and amortisation charge. The depreciation and amortisation charge is expected to approximate the reduction in occupancy expenses.

3. USE OF JUDGEMENTS AND ESTIMATES

The preparation of consolidated interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing this consolidated interim financial statements, the significant judgements made by management in applying Link Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated annual financial statements as at and for the year ended 30 June 2017.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

4. OPERATING SEGMENTS

Link Group has four reportable segments, as described below, which are Link Group's key divisions. Each of the divisions offer different products and services and are managed separately because they require different technology and business strategies to service their respective markets and comply with relevant legislative or other requirements. Financial information for each division is provided regularly to Link Group's Managing Director (the chief operating decision maker). The following summary describes the operations in each of Link Group's reportable segments:

- **Fund Administration** provides administration services to superannuation funds. Link Group provides a fully integrated platform solution to its clients, covering all major front, middle and back office administration functions.
- Corporate Markets provides a comprehensive and integrated corporate market offering that connects issuers with their stakeholders. The division's key services include shareholder management and analytics, stakeholder engagement, share registry, employee share plans and company secretarial.
- Information, Digital and Data Services is the technology hub of Link Group and a key driver of innovation. Information, Digital and Data Services provides core services of development and maintenance of proprietary IT systems and platforms, and value-added services of data analytics, digital solutions and digital communications. This division supports Fund Administration, Corporate Markets and a number of external clients.
- Link Asset Services provides a broad range of financial and administrative services in the UK and Europe across the following divisions:
 - Fund Solutions third party administration and transfer agency services to asset managers and a variety of investment funds.
 - Link Market Services share registration, employee share plan services and treasury solutions to corporate clients.
 - o Corporate Services & Private Clients trustee, administration, domiciliation and governance services to corporates, trusts and investors.
 - Banking & Credit Management loan processing, administration and work-out services to lenders and investors.

	31 December	31 December
	2017	2016
	\$'000	\$'000
Segment revenue		
Fund Administration	284,294	290,419
Corporate Markets	103,462	95,458
Information, Digital and Data Services	116,579	105,037
Link Asset Services	105,465	-
Total	609,800	490,914
Eliminations	(106,489)	(95,146)
Total revenue	503,311	395,768

NOTES TO THE INTERIM FINANCIAL STATEMENTS

4. OPERATING SEGMENTS (continued)	31 December 2017 \$'000	31 December 2016 \$'000
Operating EBITDA		
Fund Administration	60,036	63,889
Corporate Markets	24,813	22,401
Information, Digital and Data Services	33,833	24,746
Link Asset Services	33,053	-
Total segment Operating EBITDA	151,735	111,036
Head Office	(3,774)	(2,557)
Total Operating EBITDA	147,961	108,479
Significant items:		
- Business combination/acquisition costs	(15,644)	(6,026)
- Integration costs	(2,518)	1,025
- Client migration costs	(4,306)	(4,766)
Total Significant items	(22,468)	(9,767)
Depreciation expense	(7,206)	(6,027)
Intangibles amortisation expense – non-acquisition related	(13,929)	(11,557)
Intangibles amortisation expense – acquisition related	(14,575)	(14,252)
Gain on financial assets held at fair value through profit and		
loss	7,596	643
Finance income	3,615	399
Finance expense	(7,561)	(7,377)
Profit before tax	93,433	60,541
Income tax expense	(29,146)	(18,963)
Net profit after tax	64,287	41,578

External revenue is the same as segment revenue for all segments except for:

- Information, Digital and Data Services, which had direct external revenues of \$12.1 million (2016: \$10.7 million).
- Corporate Markets, which had direct external revenues of \$101.2 million (2016: \$94.6 million).

	31 December 2017 \$'000	30 June 2017 \$'000
Segment assets		
Fund Administration	460,739	455,498
Corporate Markets	398,359	396,273
Information, Digital and Data Services	202,325	195,649
Link Asset Services	2,327,065	-
Total segment assets	3,388,488	1,047,420
Head office	204,997	186,513
Total assets	3,593,485	1,233,933

NOTES TO THE INTERIM FINANCIAL STATEMENTS

5. TAXATION	31 December 2017 \$'000	31 December 2016 \$'000
(a) Income tax expense		
Current tax expense		
Current period	(30,462)	(14,037)
Adjustment for prior years	(160)	137
	(30,622)	(13,900)
Deferred tax expense	4.000	(5.050)
Origination and reversal of temporary differences	1,262	(5,653)
Adjustment for prior years	214	590
Tanana ana fara antinina anastina	1,476	(5,063)
Tax expense from continuing operations	(29,146)	(18,963)
Profit before income tax	93,433	60,541
Prima facie income tax expense calculated at 30% on operating profit from ordinary activities:	(28,030)	(18,162)
Effect of tax rates in foreign jurisdictions	2,009	(24)
Non-deductible expenses	(6,561)	(1, 7 69)
Non-assessable income	916	371
Recognition/(de-recognition) of tax losses	2,466	(106)
Over provision of tax in respect of prior years	54	727
Income tax expense	(29,146)	(18,963)

(b) Tax recognised in other comprehensive income and equity

2017 2016 **Before** Tax Net of **Before** Tax Net of (expense) tax (expense) tax tax tax benefit benefit \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Foreign Currency 1,960 1,395 (565)(1,130)58 (1,072)1,960 (565) 1,395 (1,130)58 (1,072)

Translation Reserve

(c) Unrecognised tax losses

As at 31 December 2017, companies within Link Group had tax losses of \$220.9 million (30 June 2017: \$225.5 million) unrecognised for deferred tax purposes, available to offset against taxable income in future years. The tax losses do not expire under current tax legislation. Deferred tax assets have not been recognised in respect of these losses because it is not probable that conditions permit their utilisation in the foreseeable future.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

6. TRADE & OTHER RECEIVABLES	31 December 2017 \$'000	30 June 2017 \$'000
Trade receivables	277,608	96,654
Less: provision for impaired amounts	(5,733)	(1,654)
	271,875	95,000
Other debtors	7,974	3,691
Indemnified redress receivable	113,852	-
	393,701	98,691

The indemnified redress receivable is recoverable in respect of the indemnified redress provision acquired when Link Group acquired Link Asset Services on 3 November 2017. Refer to Note 9 for further details.

7. INTANGIBLE ASSETS Cost	Goodwill \$'000	Client lists \$'000	Software \$'000	Brand Names \$'000	Total \$'000
Balance at 1 July 2017 Acquisitions through business	613,014	221,027	350,092	4,272	1,188,405
combinations	1,088,576	309,249	180,572	-	1,578,397
Additions	-	-	22,309	-	22,309
Effects of movements in exchange					
rates	15,392	4,597	2,757	83	22,829
Balance at 31 December 2017	1,716,982	534,873	555,730	4,355	2,811,940
Amortisation and impairment losses					
Balance at 1 July 2017	(2,512)	(99,579)	(234,219)	(1,949)	(338,259)
Effects of movements in exchange	(_,-,-,	(55,555)	(== :,= :=)	(1,511)	(000,=00)
rates	4	(45)	(226)	(40)	(307)
Amortisation charge	-	(11,105)	(17,242)	(1 5 7)	(28,504)
Balance at 31 December 2017	(2,508)	(110,729)	(251,687)	(2,146)	(367,070)
	, , ,		, , , ,	, , ,	, , ,
Carrying amount at 31 December					
2017	1,714,474	424,144	304,043	2,209	2,444,870

NOTES TO THE INTERIM FINANCIAL STATEMENTS

7. INTANGIBLE ASSETS (continued)	Goodwill \$'000	Client lists \$'000	Software \$'000	Brand Names \$'000	Total \$'000
Cost					
Balance at 1 July 2016 Acquisitions through business	594,546	217,200	322,646	4,476	1,138,868
combinations	16,880	3,342	135	-	20,357
Additions	-	-	11,576	-	11,576
Effects of movements in exchange rates	(405)	(913)	(47)	(206)	(1,571)
Balance at 31 December 2016	611,021	219,629	334,310	4,270	1,169,230
Amortisation and impairment losses					
Balance at 1 July 2016 Effects of movements in exchange	(2,500)	(85,455)	(204,081)	(1,670)	(293,706)
rates	-	710	49	45	804
Amortisation charge		(7,984)	(17,667)	(158)	(25,809)
Balance at 31 December 2016	(2,500)	(92,729)	(221,699)	(1,783)	(318,711)
Carrying amount at 31 December 2016	608,521	126,900	112,611	2,487	850,519
•					·

8. INTEREST-BEARING LOANS AND BORROWINGS Current	31 December 2017 \$'000	30 June 2017 \$'000
Finance lease	248	241
Non – current	240	241
Finance lease	173	288
Loans	1,000,733	312,604
	1,000,906	312,892

NOTES TO THE INTERIM FINANCIAL STATEMENTS

8. INTEREST-BEARING LOANS AND BORROWINGS (continued)

Financing Arrangements	Notional currency	Interest rate 31 December 2017	31 December 2017 \$'000	30 June 2017 \$'000
Total facilities available:				
Non-amortising term loan facility	AUD	2.9% - 3.2%	550,000	550,000
Working capital facility	AUD	1.4% - 3.2%	30,000	30,000
Non-amortising term loan facility	GBP	2.3%	802,139	-
Working capital facility	GBP	1.9% - 2.3%	34,501	
			1,416,640	580,000
Facilities utilised at reporting date:				
Non-amortising term loan facility	AUD	2.9%	202,800	313,500
Working capital facility	AUD	1.4%	13,060	13,221
Non-amortising term loan facility	GBP	2.3%	802,139	-
Working capital facility	GBP	n/a	, -	<u>-</u>
			1,017,999	326,721
Facilities not utilised at reporting date				_
Non-amortising term loan facility	AUD	0.4% - 0.6%	347,200	236,500
Working capital facility	AUD	0.6%	16,940	16,779
Non-amortising term loan facility	GBP	0.7%	-	-
Working capital facility	GBP	0.7%	34,501	-
- · · · ·			398,641	253,279

Facilities utilised at reporting date includes \$13.1 million (30 June 2017: \$13.2 million) of guarantees provided to external parties, which have not been drawn down.

Link Group also has access to an uncommitted facility of \$250 million under the Syndicated Loan Facility. This is an uncommitted revolving credit facility for general corporate purposes to fund acquisitions permitted under the facility (and related advisory fees, costs and expenses) and growth capital expenditure and to refinance existing debt of an acquired target.

Link Group signed an Amendment and Restatement Deed on 16 June 2017, with respect to the existing Syndicated Loan Facility dated 18 September 2015, the terms and conditions of which are substantially unchanged. The amendment added the following additional facilities; a £465 million (\$802.1 million) non-amortising loan facility and a £20 million (\$34.5 million) working capital facility.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

9. PROVISIONS	31 December 2017 \$'000	30 June 2017 \$'000
Current Provisions Non-current	139,853	15,358
Provisions	36,738	8,121

A reconciliation of the carrying amount of each material class of provisions is set out below:

	Claims	Integration		Onerous contracts	Indemnified redress	Other	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2017 Incurred/acquired through	15,968	2,964	1,701	1,948	-	898	23,479
business combinations Provisions made during the	32,999	203	-	3,543	112,207	8,086	157,038
period Provisions used during the	2,212	-	-	-	-	50	2,262
period Provisions reversed during	(3,757)	(1,050)	(1,649)	(1,286)	-	(480)	(8,222)
the period Foreign exchange	(103)	-	-	-	-	(50)	(153)
translation differences	464	(18)	(52)	48	1,645	100	2,187
Balance at 31 December							
2017	47,783	2,099	-	4,253	113,852	8,604	176,591
Current	22,818	1,096	-	1,910 2,343	113,852	177 8,427	139,853 36,738
Non-current	24,965	1,003	-	2,343	-	0,427	30,730

Claims: Link Group recognises a provision for claims arising from processing errors and other events associated with the handling of administration activities for and on behalf of clients. Provisions are measured at the cost that Link Group expects to incur in settling the claim. The provision also includes an estimate of claims that have been incurred but are not yet reported

Integration: The integration provision includes restructuring costs. The restructuring provision is based on estimates of the future costs associated with redundancies. The provision calculation includes assumptions around the timing and costs of redundancies. A provision for restructuring is recognised when Link Group has approved a detailed and formal restructuring plan and the restructuring either has commenced or has been announced publicly. Future operating costs are not included in the provision.

Migration related: The migration provisions represent contractual liabilities incurred through business combinations and other related liabilities. The migration provision recognised on acquisition is stated at fair value based on estimates of the costs required to perform the migration procedures contractually required under the agreements.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

9. PROVISIONS (continued)

Onerous contracts: A provision for onerous contracts is recognised when the expected benefits to be derived by Link Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, Link Group recognises any impairment loss on the assets associated with that contract.

Indemnified redress: The indemnified redress provision is recognised for a contractual liability to make indemnified redress payments where the timing or amount of the payments is still uncertain. The provision relates to redress amounts payable to former investors of the Connaught Income Series 1 Fund, of which Link Fund Solutions (acquired as part of the Link Asset Services) was the operator until September 2009. Link Group is indemnified for the value of the payments, and has recognised a receivable of \$113.9 million (refer Note 6) in respect of this matter.

Other: Other provisions are for contractual make-good obligations. Make good provisions relate to Link Group's future obligation to remove fixtures and fittings or reinstate leaseholds back to original condition.

10. CONTRIBUTED EQUITY	31 December 2017	30 June 2017
	\$'000	\$'000
Issued and paid-up capital		
Balance at the beginning of the period	689,372	689,004
Shares issued under entitlement offer	883,166	-
Participation in dividend reinvestment plan	14,014	-
Equity raising costs, net of tax	(21,098)	368
Balance at the end of the period	1,565,454	689,372
	31 December	31 December
	2017	2016
Number of shares	'000's	'000's
Opening balance 1 July	359,798	359,798
Shares issued under entitlement offer	130,839	-
Participation in dividend reinvestment plan	1,909	
Closing balance as at 31 December	492,546	359,798

Ordinary shares

The Company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

11. RETAINED EARNINGS	31 December	31 December
	2017	2016
	\$'000	\$'000
Retained earnings at the beginning of the financial period	4,999	4,999
Net profit attributable to equity holders	63,874	41,396
Transfer from retained earnings to reserves	(63,874)	(25,336)
Retained earnings at the end of the period	4,999	21,059

The Company declares and pays dividends out of its distributable profits reserve. Dividends declared or paid by the Company during or since the end of the interim period were as follows:

	2018 interim	2017 final	2017 interim	2016 final
Dividend cents per share	7.0	8.0	6.0	8.0
Franking percentage	100%	100%	-	18.70%
Total dividend (\$'000)	34,478	39,251	21,588	28,784
Record date	28.03.2018	21.09.2017	21.03.2017	29.09.2016
Payment date	30.04.2018	18.10.2017	03.04.2017	10.10.2016

The 2018 interim dividend was declared on 22 February 2018. The Link Group Dividend Reinvestment Plan (DRP) will operate in respect of the 2018 interim dividend. The DRP election deadline is 29 March 2018.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

12. NOTES TO THE STATEMENT OF CASH FLOWS

(a) Reconciliation of net profit after tax to net cash inflow from operating activities

	31 December 2017 \$'000	31 December 2016 \$'000
Net profit after income tax	64,287	41,578
Add/(less) non-cash items		
Depreciation	7,206	6,027
Amortisation	28,504	25,809
Unrealised Foreign exchange gain	(80)	(18)
Borrowing cost amortisation	469	323
Unwinding of discount on provisions and deferred consideration Gain on financial assets held at fair value through profit &	94	1,582
loss	(7,596)	(643)
Net cash inflow from operating activities before changes in assets and liabilities	92,884	74,658
Change in operating assets and liabilities		
Change in trade and other receivables	(5,732)	(10,999)
Change in other assets	(10,251)	(918)
Change in trade and other payables	11,880	(1,154)
Change in provisions	(5,017)	(28,123)
Change in current and deferred tax balances	4,388	17,691
Net cash inflow from operating activities	88,152	51,155

(b) Reconciliation of movement in liabilities to cash flows arising from financing activities

	Non-cash				
	30 June 2017	Financing cash flows	Borrowing cost amortisation	Foreign exchange movement	31 December 2017
	\$'000	\$'000	\$'000	\$'000	\$'000
Interest-bearing loans and borrowings - Current	241	-	-	7	248
Interest-bearing loans and borrowings - Non-current	312,892	685,887	469	1,658	1,000,906
Total liabilities from financing activities	313,133	685,887	469	1,665	1,001,154

NOTES TO THE INTERIM FINANCIAL STATEMENTS

13. SHARE-BASED PAYMENT ARRANGEMENTS

(a) Description of share-based payment arrangements

At 31 December 2017, Link Group had the following shared-based payment arrangements.

Performance share rights (PSRs)

The issue of further securities under the Omnibus Equity Plan (OEP - a long-term incentive) was approved by shareholders at Link Group's 2017 Annual General Meeting. The OEP entitles Executive KMPs, Senior Executives and Senior Leaders to receive PSRs, which may be converted into shares in the Company subject to the satisfaction of service-based conditions and performance hurdles, which will, when satisfied allow participants to receive fully paid ordinary shares in the Company. During the interim period and in accordance with the OEP, PSRs were granted to Executive KMPs, Senior Executives and Senior Leaders on 20 November 2017 following the Annual General Meeting.

The PSRs are divided into 2 tranches of 75% and 25%, which are subject to testing against an Earnings Per Share (EPS) target and Relative Total Shareholder Return (relative TSR) target respectively.

The terms and conditions of the PSRs issued during the interim period ended 31 December 2017 are as follows.

Grant date/employees entitled	Number of PSRs granted	Vesting conditions	Contractual life of PSRs
Executive KMPs, Senior Executives and Senior Leaders on 20 November 2017	1,247,638	75% against an EPS target and 25% against relative TSR for the three-year performance period commencing 1 July 2017.	Seven years, with last exercise occurring 9 September 2024 (unless the PSRs lapse earlier in accordance with the terms of the invitation).

The number of PSRs issued to each participant was calculated with reference to the 5 day Volume Weighted Average Price (VWAP) following the release of the 2017 full year results and accounted for at fair value in accordance with accounting standards from grant date.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

13. SHARE-BASED PAYMENT ARRANGEMENTS (continued)

(a) Description of share-based payment arrangements (continued)

Broad-based employee share plan

All Australian-based qualifying employees of Link Group are entitled to participate in the Tax Exempt Share Plan (Exempt Plan), which gives the employees the right to be issued \$1,000 worth of fully paid ordinary shares for nil financial consideration. The Exempt Plan enables qualified employees to receive ordinary shares free of income tax provided conditions in the current Australian tax legislation are satisfied. These shares cannot be sold until the earlier of three years after the date of issue or the time the employee ceases employment with Link Group.

(b) Measurement of grant date fair values

The following inputs were used in the measurement of the fair values at grant date of the PSRs issued during the interim period ended 31 December 2017:

Senior Executives and Senior Leaders Fair value at grant date: EPS tranche at grant date \$7.74 i) ii) TSR tranche fair value at grant date \$5.24 Share price at grant date \$8.73 Exercise price Expected volatility (weighted average volatility) 20% PSR life (expected weighted average life) 3 years Holding lock discount: 5% 1 year i) ii) 2 years 7.5% Expected dividends 2.17% Risk-free interest rate (based on government bonds) 2.44%

The fair value of services received in return for PSRs is based on the fair value of PSRs granted, measured using a Monte Carlo valuation model.

Expected volatility is estimated taking into account historic average share price volatility of the Company and certain other ASX listed companies.

(c) Reconciliation of performance share rights

The number of performance share rights on issue during the interim period ended 31 December 2017 are as follows:

	31 December 2017 Number of PSRs '000's	31 December 2016 Number of PSRs '000's
On issue at beginning of the interim period Granted during the period Lapsed during the period On issue at the end of the interim period	679 1,248 - 1,927	625 625

Executive KMP,

NOTES TO THE INTERIM FINANCIAL STATEMENTS

14. EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Ordinary shares on issue have been adjusted for the bonus element of the entitlement offer and dividend reinvestment plan, which were conducted at a discount to market value.

(a) Basic earnings per share	31 December 2017 \$'000	31 December 2016 \$'000
Profit for the period attributable to owners of the Company	63,874	41,396
Weighted average number of ordinary charge (basis)	Number of shares '000's	Number of shares ³ '000's
Weighted average number of ordinary shares (basic) Issued ordinary shares at 1 July Effect of allotment and issuances	359,798 123,770	359,798
Effect of bonus element on ordinary shares	903	14,188
Basic weighted average number of ordinary shares	484,471	373,986

(b) Diluted earnings per share

Diluted earnings per share is determined by adjusting the profit and loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, for the effects of all dilutive potential ordinary shares, which comprise PSRs granted to employees. Dilutive securities have been adjusted for the bonus element of the entitlement offer and dividend reinvestment plan, which were conducted at a discount to market value.

	31 December 2017 \$'000	31 December 2016 \$'000
Profit for the period attributable to owners of the Company	63,874	41,396
	Number of shares '000's	Number of shares ³ '000's
Basic weighted average number of ordinary shares Effect of dilutive PSRs Effect of bonus element on dilutive PSRs	484,471 957 1	373,986 323 8
Weighted average number of ordinary shares (diluted)	485,429	374,317
Basic earnings per share (cents) Diluted earnings per share (cents)	13.18 13.16	11.07 11.06

^{3.} The weighted average number of ordinary shares used in the basic and diluted earnings per share calculations for the current and comparative periods were adjusted retrospectively in accordance with Australian Accounting Standards following the entitlement offer announced on 26 June 2017 and the DRP. The entitlement offer and DRP were conducted at a discount to market price (bonus element), resulting in a theoretical dilution of existing ordinary shares on issue and a decrease in basic and diluted earnings per share.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

15. FINANCIAL INSTRUMENTS

Fair Value of financial instruments

The fair value of Link Group's financial instruments are categorised by the following levels:

- Level 1: quotes prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Total \$000
31 December 2017				
Assets Listed investments designated at fair				
value through profit and loss	3,430	-	-	3,430
Unlisted equity securities designated at fair value through profit and loss	-	4,704	135,972	140,676
	3,430	4,704	135,972	144,106
30 June 2017				
Assets				
Derivative financial assets at fair value through profit and loss Listed investments designated at fair	-	2,413	-	2,413
value through profit and loss Unlisted equity securities designated at	3,274	-	-	3,274
fair value through profit and loss	-	4,075	131,340	135,415
	3,274	6,488	131,340	141,102

There have been no assets transferred between levels during the period (2016: none).

Level 1 investments consist of financial instruments traded in active markets, and are valued based on quoted market prices at the end of the reporting period.

Level 2 investments consist of unlisted managed investment schemes and derivative financial instruments. Unlisted managed investment schemes are valued based on daily quoted unit redemption prices derived using observable market data. Derivative financial instruments are valued using quoted forward exchange rates at the reporting date and present value calculations based on high credit quality yield curves in the respective currencies.

Level 3 investments include unlisted investments held by Link Group, the valuation for which is deemed to have one or more significant inputs which are not based on observable market data.

Management has assessed the fair value of the investment in PEXA to be \$132,270,000 (30 June 2017: \$127,883,000) based on an arm's length capital raising completed during the interim period. The capital raising was supported by a valuation performed by an independent valuer, using a discounted cash flow method based on 10-year forecasts, taking into account appropriate adjustments.

The fair values of other level 3 investments are supported by valuations performed by Link Group. Significant increases or decreases in future cash flows would increase or decrease, respectively, the fair value of the investments.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

15. FINANCIAL INSTRUMENTS (continued)

Fair Value of financial instruments (continued)

Reconciliation of movements in level 3 investments	31 December 2017	31 December 2016
	\$000	\$000
Opening level 3 investments at the beginning of the		
interim period	131,340	60,529
Acquisitions	4,387	3,454
Fair value gain recognised in profit or loss	-	-
Capitalised interest entitlements	245	-
Closing balance at the end of the financial period	135,972	63,983

The carrying amounts of investments, cash and cash equivalents, trade and other receivables, trade and other payables and interest bearing loans and borrowings approximate their fair value for Link Group.

16. FUNDS ASSETS & LIABILITIES	31 December 2017	31 December 2016
	\$000	\$000
Funds receivables	326,214	-
Funds assets	326,214	-
Funds payables	(318,360)	
Funds liabilities	(318,360)	

These balances relate to investors' purchase or redemption of units in investment funds of which Link Fund Solutions Limited (Link Asset Services' collective investment scheme administration business) is an Authorised Corporate Director. Link Fund Solutions Limited acts in the role of principal in the transactions, and the balances are due to and from the investors and investment funds. As at 31 December 2017, \$7.9 million of net cash was due from investors and investment funds. The net receivable position arose because Link Fund Solutions Limited had funded settlement with the fund on behalf of the investor. The majority of funds need to be settled within a 4 day settlement period.

17. BUSINESS COMBINATIONS

In addition to organic growth, Link Group seeks to grow through acquisitions and leverage the existing systems, skillsets and processes to improve client satisfaction and obtain synergies to drive positive returns for shareholders.

(i) Acquisitions

On 3 November 2017, Link Group acquired 100% of the Link Asset Services (LAS, formerly Capita Asset Services) business from Capita plc. The acquisition involved Link Group acquiring 100% of the shares and voting interests in 10 companies domiciled across the UK, Ireland and Jersey, and a further 95 subsidiaries domiciled across the UK, Ireland, Jersey and other locations, predominantly Europe. The acquisition of LAS has broadened Link Group's geographical presence providing immediate scale in the UK, Jersey and Ireland, and provides a growth platform in Europe. LAS provides Link Group with established market positions in business segments that extend the reach of Link Group's current services with Fund Solutions, Link Market Services, Corporate Services & Private Clients and Banking & Credit Management.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

17. BUSINESS COMBINATIONS (continued)

(i) Acquisitions (continued)

In the period from acquisition on 3 November 2017 to 31 December 2017, LAS contributed revenue of \$105.5 million and net profit after tax of \$17.6 million to Link Group's results. If the acquisition had occurred on 1 July 2017, management estimates that consolidated revenue would have been \$680.3 million, and consolidated net profit after income tax for the period would have been \$76.8 million. In determining these amounts, management has assumed that the fair value adjustments, determined provisionally, that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 July 2017.

The goodwill is attributable mainly to the skills and technical talent of LAS's work force, and the synergies expected to be achieved from integrating LAS into Link Group's existing business. None of the goodwill recognised is expected to be deductible for tax purposes.

(ii) Provisional acquisition accounting

The provisional acquisition accounting has been accounted for in the consolidated interim financial statements as follows:

Agreed purchase price (cash consideration paid) 1,547,977 Less: purchase price adjustment – indemnified amounts (100,449) Purchase consideration 1,447,528 Less: fair value of net identifiable assets acquired (358,952) Goodwill 1,088,576 Identifiable assets acquired and liabilities assumed: 77,437 Cash and cash equivalents 77,437 Trade and other receivables 159,679 Funds assets 493,939 Other assets 11,107 Investments 424 Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622) Net assets 358,952		31 December 2017 \$000
Purchase consideration 1,447,528 Less: fair value of net identifiable assets acquired Goodwill (358,952) Identifiable assets acquired and liabilities assumed: 77,437 Cash and cash equivalents 77,437 Trade and other receivables 159,679 Funds assets 493,939 Other assets 11,107 Investments 424 Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)	Agreed purchase price (cash consideration paid)	1,547,977
Less: fair value of net identifiable assets acquired (358,952) Goodwill 1,088,576 Identifiable assets acquired and liabilities assumed: 77,437 Cash and cash equivalents 77,437 Trade and other receivables 159,679 Funds assets 493,939 Other assets 11,107 Investments 424 Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)		
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Identifiable assets acquired and liabilities assumed: Cash and cash equivalents Trade and other receivables Funds assets Other assets Interest day asse	Less: fair value of net identifiable assets acquired	(358,952)
Cash and cash equivalents 77,437 Trade and other receivables 159,679 Funds assets 493,939 Other assets 11,107 Investments 424 Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)	Goodwill	1,088,576
Cash and cash equivalents 77,437 Trade and other receivables 159,679 Funds assets 493,939 Other assets 11,107 Investments 424 Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)	Identifiable assets acquired and liabilities assumed:	
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Plant and equipment 22,194 Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)	Other assets	11,107
Client lists 309,249 Software 180,572 Deferred tax assets 7,790 Trade and other payables (177,174) Interest-bearing loans and borrowings (318) Funds liabilities (492,094) Provisions ⁴ (157,038) Employee entitlements (2,644) Current tax liabilities (10,549) Deferred tax liabilities (63,622)		· - ·
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Current tax liabilities (10,549) Deferred tax liabilities (63,622)		•
Deferred tax liabilities (63,622)	····	
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^{4.} Provisions assumed in the business combination include contingent liabilities of \$18.2 million recognised in accordance with the acquisition accounting requirements of the Australian Accounting Standards.

NOTES TO THE INTERIM FINANCIAL STATEMENTS

17. BUSINESS COMBINATIONS (continued)

The fair values of the following assets and liabilities have been recognised on a provisional basis as at 31 December 2017, whereby the accounting balances for the acquisition may be revised in accordance with AASB 3 – *Business Combinations*.

- intangible assets (excluding goodwill), predominantly software and client lists, have been determined provisionally pending completion of fair value calculations;
- provisions (including contingent liabilities) have been determined provisionally pending completion
 of a detailed review of existing contracts at the date of acquisition;
- the fair value of net identifiable assets acquired may be impacted by the completion of Link Asset Services subsidiaries' 31 December 2017 financial statement audits and tax returns; and
- indemnified redress receivable and indemnified redress provision (including any tax effect) may be impacted by settlement, which is expected to occur after 31 December 2017.

Where new information obtained within one year of the acquisition about the facts and circumstances that existed at the date of acquisition identifies adjustments to the above amounts, or any additional provisions that existed at the date of acquisition, the accounting for the acquisition will be revised.

18. SUBSEQUENT EVENTS

Other than the interim dividend declared on 22 February 2018 (refer Note 11), there has not arisen in the interval between the end of the financial period and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of Link Group, the results of those operations, or the state of affairs of Link Group, in future financial periods.

Directors' Declaration

In the opinion of the Directors of Link Administration Holdings Limited (the Company):

- (a) the consolidated financial statements and notes that are set out on pages 5 to 29 are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of Link Group's financial position as at 31 December 2017 and of its performance, for the six month period ended on that date; and
 - (ii) complying with Australian Accounting Standards AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors:

Dated 22 February 2018 at Sydney.

M Carapiet Chairman J M McMurtrie Managing Director

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Independent Auditor's Review Report

To the members of Link Administration Holdings Limited

Report on the Interim Financial Report

Conclusion

We have reviewed the accompanying Interim Financial Report of Link Administration Holdings Limited ("the Company").

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of Link Administration Holdings Limited is not in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 31 December 2017 and of its performance for the Interim Period ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

The Interim Financial Report comprises:

- Consolidated statement of financial position as at 31 December 2017;
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the Interim Period ended on that date:
- Notes 1 to 18 comprising a summary of significant accounting policies and other explanatory information; and
- The Directors' Declaration.

The Group comprises the Company and the entities it controlled at the Interim Period's end or from time to time during the Interim Period.

The Interim Period is the 6 months ended on 31 December 2017.

Responsibilities of the Directors for the Interim Financial Report

The Directors of the Company are responsible for:

- the preparation of the Interim Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001; and
- for such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility for the review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. We conducted our review in accordance with *Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity,* in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the Interim Financial Report is not in accordance with the *Corporations Act 2001* including:

- giving a true and fair view of the Group's financial position as at 31 December 2017 and its performance for the interim period ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

As the auditor of Link Administration Holdings Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of an Interim Period Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

KPMG

Andrew Yates Kim

Partner Partner

Sydney Sydney

22 February 2018